



YOUNG AGENT AWARD & CONFERENCE

2026 SPONSORSHIP OPPORTUNITIES

Past Young Agent Award Winners



2025 Young Agent Conference





YOUNG AGENT AWARD & CONFERENCE

SPONSORSHIP DEADLINE:
AUGUST 27, 2026

ABOUT THE AWARD

In 2020, IA&B launched the Young Agent Award program recognizing rising stars in the independent insurance community in PA, MD, and DE.

Three young agents (one from each state) will be selected by a panel of judges. Recipients will be publicly announced and recognized in October 2026.

ABOUT THE CONFERENCE

October 13-14

Location: Wyndham Gettysburg

Tentative Agenda:

Day 1	10AM-5PM	Conference topics: Personal Branding, Work/Life Planning, Mock E&O Trial
	5:30PM-9PM	Dinner & Social Events
Day 2	8AM-4PM	Conference topics: The AI Toolkit and DiSC Leadership Traits

AWARD DETAILS

RECIPIENTS WILL BE:

- Featured on the cover of IA&B Primary Agent magazine, Young Agent edition
- Featured in a video on IA&B website, social media, and shown at IA&B Young Agent Conference (in October)
- Recognized and part of a panel discussion at Young Agent Conference (in October)

AWARD CRITERIA INCLUDE:

- Must be a licensed P&C Agent
- Employed for one year or more by an IA&B Member Agency in PA, MD, or DE
- 39 years or younger on Oct. 1, 2026
- Made community contributions through volunteering or service
- Example of emerging-leader status in the field
- Participated in IA&B events, education, or other happenings
- Comfortable with public speaking

NOTE: Applications for nominations are due in June. A person can be nominated or self-nominated. Information can be found at IABforME.com.

LAST YEAR'S RECIPIENTS



Jimi Honochick
YMI Agency, Inc.
Stroudsburg, PA



Danielle Webber
Maury, Donnelly & Parr, Inc.
Cockeysville, MD



Hunter McHugh
McHugh Insurance Group
Wilmington, DE

SPONSORSHIP

- \$5,000
- Add-On Sponsorship Opportunity: \$500 Sponsorship of Women's Breakfast on Day 1 of Conference

Have your company's logo featured on these co-branded promos:

FOR THE AWARD

VIDEO HIGHLIGHTING RECIPIENTS

- Featured on IA&B Website Homepage (6,000+ views monthly)
- Promoted on IA&B social media (YouTube, Facebook, X, LinkedIn, Instagram)
- Shown during Young Agent Award Ceremony at conference

PRIMARY AGENT MAGAZINE: YOUNG AGENT EDITION, NOV. 2026

- Mailed to 1,000+ member agencies
- Emailed to 11,000 members

EMAIL ANNOUNCEMENT

Your company's name will be listed on any emails promoting the 2026 Young Agent Award and Conference, including the highly anticipated email announcing the winners from the IA&B President & CEO.

FOR THE CONFERENCE

- All print and digital advertising
- Conference Signage
- Conference & Award Webpage
- Full Page Ad in the Conference Notebook
- 2 Complimentary Registrations to attend the Conference
- Opportunity to address the attendees at the Conference



2025 magazine



Screenshot from the video



Event Signage



Social media posts





IABforME.com

ABOUT IA&B

Insurance Agents & Brokers (IA&B) is a professional trade association that is a driving force behind professional training, advocacy, and support for independent agencies. IA&B is the premier resource and champion for independent insurance agencies in PA, MD, and DE.

SOCIAL MEDIA




 /company/IA_and_B  /IABforME


 /IA.and.B  YouTube.com/@IA_and_B

IA&B TERRITORY



CONTACT US

 800-998-9644  IABforME.com  IAB@IABforME.com

 PA: 650 Willson Lane, Suite 200, Mechanicsburg, PA 17055
MD: 191 Main Street, Annapolis, MD 21401

OUR MEMBERS

IA&B member agency principals and owners have established careers, extensive professional networks, and strong community involvements.





1,000+ MEMBER AGENCIES

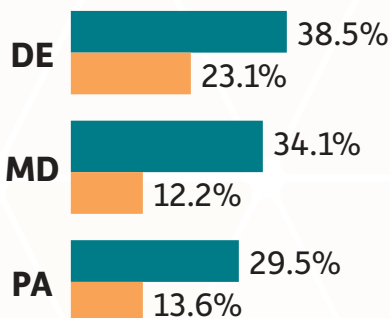


11,000 MEMBERS

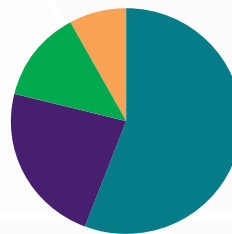
ANNUAL AGENCY REVENUE





Reach member agencies with solid revenue.

-  % of agencies in each state with revenue of \$500,000 - \$1,249,000
-  % of agencies in each state with revenue of \$1,250,000 - \$2,499,000

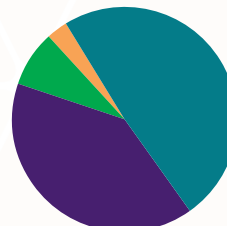






NUMBER OF EMPLOYEES



-  55% 1-5
-  24% 6-10
-  13% 11-20
-  8% Over 20

LINES OF BUSINESS



-  49% Personal
-  40% Commercial
-  8% Group Health
-  3% Other

SPONSORSHIP REGISTRATION FORM

YOUR INFORMATION

Company Name: _____

Company Name as it Should Appear in Publications: _____

Contact Name: _____

Address: _____

City: _____ ST _____ ZIP _____

Office Phone: (_____) _____ Cell Phone: (_____) _____

Email: _____

PAYMENT

Young Agent Sponsorship: \$5,000 Young Agent & Women's Breakfast Sponsorship: \$5,500

Method of Payment: Check enclosed - payable to IA&B. Charge my personal credit card.
 Charge my corporate credit card.

Credit Card: _____ Exp. Date: ____ / ____ CVV: _____

Name of Cardholder (PLEASE PRINT): _____

Card Type: Visa MasterCard American Exp. Discover

Signature of Cardholder: _____

Note: Sponsorships may be deductible as ordinary business expenses; however, they may not be considered charitable contributions.

THANK YOU



Send completed form to: IA&B, 650 Wilson Lane, Suite 200, Mechanicsburg, PA 17055

QUESTIONS? Contact Alane Fagan at AlaneF@IABforME.com or 800-998-9644, ext. 512

Deadline for submission: August 27, 2026.

IA&B OFFICE USE ONLY

Date Rec:

Amt:

Ck #:

Date Ent: