



2023 INFORMATION & APPLICATION TO NOMINATE YOURSELF

ABOUT THE AWARD

Insurance Agents & Brokers (IA&B) has developed this prestigious award program to identify and recognize rising stars in the independent insurance agent community in PA, MD, and DE.

Three young agents, one from each state, are selected by a panel of judges.

NOMINATION AND AWARD TIMELINE

Nomination forms due:	By 4:30PM on Tues, June 13, 2023
Winners notified:	By Fri, July 21, 2023
Official announcement:	Tues, Oct. 3, 2023

ANNOUNCEMENT OF WINNERS

The official announcement of the winners will be made at the 2023 IA&B Young Agent Conference at The Cork Factory in Lancaster, PA on Tues, Oct. 3. It will be accompanied by a video announcement on social media.

AWARD CRITERIA INCLUDES:

- Must be a licensed P&C Agent.
- Employed for one year or more by an IA&B Member in PA, MD, or DE.
- 40 years old or younger on Oct. 1, 2023.
- Made community contributions through volunteering or service.
- Example of emerging-leader status in the field.
- Participated in IA&B events, education, or other happenings.

WINNERS RECEIVE PRESTIGIOUS RECOGNITION:

- At the 2023 IA&B Young Agent Conference on Oct. 3 & 4 in Lancaster, PA. IA&B covers registration fees, lodging, and travel costs.
- Award video featured on the IA&B website and social media and shown at Young Agent Conference.
- Feature cover and interview in IA&B Primary Agent Magazine, Oct. 2023, Young Agent edition.
- Meet with IA&B Board of Directors on Tues, Aug. 15 in Harrisburg, PA. Note: IA&B covers travel costs.
- Award plaque & other IA&B swag.



YOUNG AGENT AWARD

REQUIREMENTS OF AWARD WINNERS:

- Must be comfortable with public speaking.
- Keep award honors under wraps and confidential until the official IA&B announcement at the IA&B Young Agent Conference on Oct. 3.
- Travel to Harrisburg, PA, on Tues, Aug. 15, for photo session, to record an interview, and to meet the IA&B Board.
- Attend the IA&B Young Agent Conference on Oct. 3 & 4 in Lancaster, PA, and be part of a panel group discussion. Note: IA&B covers registration fees, lodging, and travel costs.
- Provides guidance and input for future young agent events.

MOVER & SHAKERS CATEGORY:

The nomination pool for the Young Agent Award continues to grow each year, and the quality of candidates is exceptional. As a result, we added a new recognition level: Movers and Shakers. We are spotlighting this additional group of young professionals who are moving the independent insurance agency network forward.

RECEIVE PRESTIGIOUS RECOGNITION:

- At the 2023 IA&B Young Agent Conference on Oct. 3 & 4 in Lancaster, PA. IA&B covers registration fee for conference.
- Recognized in IA&B Primary Agent Magazine, Oct. 2023, Young Agent edition.
- Award plaque & other IA&B swag.

REQUIREMENT OF MOVERS & SHAKERS:

- Keep award honors under wraps and confidential until the official IA&B announcement at the IA&B Young Agent Conference on Oct. 3.

WHAT IS IA&B?

IA&B is a professional trade association that is a driving force behind professional training, advocacy, and support for independent agencies. IA&B is the premier resource and champion for independent insurance agents in PA, MD, and DE.



YOUNG AGENT AWARD

2023 APPLICATION TO NOMINATE YOURSELF

TO NOMINATE YOURSELF, FILL OUT THIS TWO PAGE APPLICATION AND RETURN TO [KAREN@IABFORME.COM](mailto:karenr@iabforme.com) BY 4:30 PM ON TUESDAY, JUNE 13, 2023. YOU WILL ALSO NEED TO SEND A LETTER OF RECOMMENDATION FROM A SUPERVISOR, MANAGER, OR OWNER.

IF YOU ARE NOMINATING ANOTHER PERSON, PLEASE USE THE APPLICATION TO NOMINATE ANOTHER INDIVIDUAL, WHICH CAN BE FOUND AT IABFORME.COM.

IS YOUR AGENCY AN IA&B MEMBER? YES ☐ NO ☐ ALL WINNERS MUST WORK FOR AN AGENCY THAT IS A MEMBER OF IA&B.

IA&B WILL VERIFY DURING THE SELECTION PROCESS. IF YOU ARE UNSURE, YOU CAN CONTACT [KAREN@IABFORME.COM](mailto:karenr@iabforme.com) OR 800-998-9644, EXT. 606.

DATE _____

FIRST NAME _____ MI _____ LAST NAME _____ SUFFIX _____

HOME STREET ADDRESS _____

HOME CITY _____ HOME ST _____ HOME ZIP _____ CELL PHONE (_____) _____

BIRTH DATE ____ / ____ / ____ EMAIL _____

LINKEDIN PROFILE URL (IF APPLICABLE): _____

ARE YOU A LICENSED P&C AGENT? YES ☐ NO ☐ ALL WINNERS MUST BE A LICENSED P&C AGENT.

AGENCY NAME _____ POSITION TITLE _____ START DATE _____

AGENCY STREET ADDRESS _____

AGENCY CITY _____ AGENCY ST _____ AGENCY ZIP _____ AGENCY PHONE (_____) _____

SUPERVISOR NAME _____ SUPERVISOR TITLE _____

EDUCATION

NAME OF HIGH SCHOOL _____ RECEIVED: DIPLOMA ☐ OTHER ☐

TRADE, COLLEGE OR PROFESSIONAL SCHOOL(S)

SCHOOL _____ CITY _____ ST _____ GRADUATE? YES ☐ NO ☐ DEGREE _____

SCHOOL _____ CITY _____ ST _____ GRADUATE? YES ☐ NO ☐ DEGREE _____

SCHOOL _____ CITY _____ ST _____ GRADUATE? YES ☐ NO ☐ DEGREE _____

CAREER HISTORY (THREE MOST RECENT)

PREVIOUS EMPLOYER _____ POSITION TITLE _____ DATES OF EMP. _____

PREVIOUS EMPLOYER _____ POSITION TITLE _____ DATES OF EMP. _____

PREVIOUS EMPLOYER _____ POSITION TITLE _____ DATES OF EMP. _____

MEMBERSHIP OR PARTICIPATION IN PROFESSIONAL ORGANIZATION

ORGANIZATION _____ YEAR(S) _____

ORGANIZATION _____ YEAR(S) _____

ORGANIZATION _____ YEAR(S) _____

AWARDS/HONORS (THREE MOST RECENT)

AWARD/HONOR _____ AWARDING INSTITUTION _____ YEAR _____

AWARD/HONOR _____ AWARDING INSTITUTION _____ YEAR _____

AWARD/HONOR _____ AWARDING INSTITUTION _____ YEAR _____

LIST ATTENDANCE AT IA&B EDUCATION OR EVENTS

EVENT _____ YEAR _____

EVENT _____ YEAR _____

EVENT _____ YEAR _____

PROVIDE EXAMPLES OF VOLUNTEERING OR COMMUNITY INVOLVEMENT

ORGANIZATION _____	ACTIVITY _____	DATE(S) _____
ORGANIZATION _____	ACTIVITY _____	DATE(S) _____
ORGANIZATION _____	ACTIVITY _____	DATE(S) _____

FILL OUT THE QUESTIONS BELOW TO THE BEST OF YOUR ABILITY.

DO YOU HAVE A CIC, CISR, OR CPIA DESIGNATION? IF NOT, ARE YOU WORKING TOWARDS EARNING A DESIGNATION?
PLEASE NOTE THAT A DESIGNATION IS NOT REQUIRED FOR THIS AWARD.

WHAT DO YOU CONSIDER YOUR MOST SIGNIFICANT PROFESSIONAL ACCOMPLISHMENT?

IS THERE A SPECIFIC TRAIT, PHILOSOPHY OR ETHIC THAT INSPIRES YOU?

WHO IS YOUR PROFESSIONAL ROLE MODEL OR MENTOR? AND WHY?

SUMMARIZE IN TWO SENTENCES WHY YOU DESERVE TO EARN THIS AWARD?

WHAT WOULD PEOPLE BE SURPRISED TO LEARN ABOUT YOU?