

The Future Looks Bright

If you believe what you read in trade publications, the independent agency system is a dying industry. The talent is retiring, and new blood is either nowhere to be found or impossible to manage.

But whoever makes these dire predictions has not seen what we have: the energetic, passionate and bright group of young agents in the **IA&B Futures Program**. The program is devoted to developing today's young agents into tomorrow's leaders. Participating producers hail from small family shops and large urban businesses alike, and despite their differences, they share a commitment to the independent agency system.

The Futures Program now boasts **well over 200 active members** in its Facebook group and will mark 2018 with the 3rd Annual Futures Conference – a conference borne of young agents' desire for professional development and networking opportunities.

Stay tuned as the Futures Program continues to grow and support the next generation of independent insurance agents. **And trust us: The future looks bright.** ▲

SAVE THE DATE



3rd Annual Futures Conference
Sept. 25-26, 2018

Omni Bedford Springs Resort
Bedford, PA

IABforME.com/Futures

MEET THE 2018 FUTURES TASK FORCE

The IA&B Boards of Directors charged this task force with providing input on the program content for the annual Futures Conference, as well as other areas related to young agents and industry perpetuation.



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