



**CONNECT WITH “YOUR” PEOPLE**

IA&B has set up ways to join together, share information and support each other. Be sure to:

- ▲ Connect with IA&B and other insurance professionals on Facebook, LinkedIn, and Twitter.
- ▲ Network and learn at our professional trainings and events.
- ▲ Score industry news in our weekly Agent Headlines e-newsletter and monthly Primary Agent magazine.

**LEARN TO THRIVE, NOT JUST SURVIVE**

The insurance industry requires you to be a lifelong learner. That’s why IA&B designed a training schedule to meet every career stage and learning style. We offer classroom settings and online trainings. We’ve also lined up expert trainers, quality venues, and comprehensive course materials. And coffee! Lots of coffee!

**RELY ON US**

Think of our staff as your staff. Have we mentioned our legal and compliance specialists, Claire and Don? They love insurance, know their stuff, and are driven to help agents succeed. Give them a shout whenever you need assistance.

**Legal and Compliance Specialists:**



Claire Pantaloni, CIC, CISR  
Vice President, Advocacy  
ClaireP@IABforME.com



Don Bankus  
Director, Legal & Corporate Affairs  
DonB@IABforME.com

**PROTECT YOUR AGENCY**

What about protecting your agency? Talk to Kevin or David. They will find programs that offer you the best value. IA&B Service Group works with reputable, established carriers to find you top-quality coverage. They can help with E&O, data breach insurance, and much more.

**IA&B Insurance Team:**



Kevin Hord CIC, CPCU, ACLS, MBA  
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