

When Mutual Benefit Group announced in September 2017 that it had been named one of the Best Places to Work in PA for the seventh time, one agent partner responded with this congratulatory e-mail: “And dare I say it’s one of the best insurance carriers to represent as well!”

Is there a correlation between being one of the best carriers to work for, and being one of the best carriers to represent as an independent agent? MBG thinks so!

When asked what gets them “fired up” about coming to work, MBG employees responded:

- “The people that I work with are smart and know what they’re doing. That keeps me on my toes to do the best I can.”
- “The people in charge really listen to us. It is very refreshing to actually work for someone who has your best interests at heart.”
- “I am appreciated and love the work that I do, knowing that I contribute to a fine organization.”
- “I am given the independence and authority to do my job using my experience, training and education to further the interests of the company.”
- “I know I am providing excellent service to agents and policyholders, all while having fun.”

Over the years, MBG has nurtured a corporate culture that expects employees to take the high road; to listen actively; to respond quickly; to serve compassionately. The Company has a long history of commitment to employee

education, high quality benefits that include flexible hours, and competitive compensation. In addition, employees are encouraged to view an insurance career not as just another job, but as a calling that contributes to the security of those they serve.

When employees are treated well both personally and professionally, appreciated, respected, and challenged to be their best by boss and colleague alike, they are bound to pay it forward to agents and policyholders. Their smiles can be “heard” on the phone. Their compassion calms anxious claimants. Their empowerment translates into integrity, dependability, accessibility, and flexibility as they work with agents to write business, and as they respond to policyholders’ needs.

A “Best Place to Work” not only attracts the “best people”; it also retains them. MBG’s employee turnover rate is currently 6.3%, significantly lower than the insurance industry average of 12%. That is particularly beneficial to agents who get to work with the same experienced underwriters year after year, and to policyholders who know they will have a seasoned adjuster handling their claim.

MBG hopes *your* agency will give us the opportunity to let our “best” benefit *you*. ■

Insurance Agents & Brokers proudly recognizes Mutual Benefit Group as one of its Platinum Partners. IA&B Platinum Partners dedicate the highest level of sponsorship to our organization.



FEATURED PARTNER
Mutual Benefit Group

CHIEF EXECUTIVE OFFICER
Steven C. Sliver,
President and CEO

HOME OFFICE LOCATION
Huntingdon, Pennsylvania

A.M. BEST RATING
A- (Excellent)