



**W**e have been providing quality property and casualty insurance protection since Donegal Mutual Insurance Company began doing business in 1889. Over the years, the Donegal Insurance Group has grown significantly to now include 11 property and casualty insurance companies. The Donegal Insurance Group enjoys an A (Excellent) rating by the A.M. Best Company.

As our operations have grown, we have expanded our ability to provide our independent insurance agents with a comprehensive suite of products. In addition to providing a full line of personal insurance products, we have developed competitive commercial products that allow our agents to serve a broad spectrum of small, mid-market and larger commercial accounts. We work very hard to provide exceptional products and service in lines of business and markets that we know and understand well.

At Donegal, we focus on providing superior technology and outstanding service to our agents and customers. We know that “ease of doing business” has become increasingly important to independent agents.

Donegal has invested millions of dollars developing advanced technology that greatly enhances our agents’ and policyholders’ experience in doing business with us.

Donegal has long recognized the value of an independent agent in assisting individual and business consumers navigate the insurance-buying process. Every day, we prove our commitment to the independent agency system by distributing our products exclusively through independent agents. We are constantly looking for ways to deliver increased value to our agents and solidify company-agency relationships.

We have benefited greatly from the feedback we receive from our regional agency forums, which helps us enhance our products and operations.

Much has changed since we started in the insurance business over 128 years ago, but one thing remains the same — Donegal remains firmly committed to delivering a better value to our agents and policyholders. We look forward to mutual success as we work together with our independent insurance agents in serving the insurance needs of our customers. ■

Insurance Agents & Brokers proudly recognizes Donegal Insurance Group as one of its Platinum Partners. IA&B Platinum Partners dedicate the highest level of sponsorship to our organization.

## FOCUSED ON RESULTS

**FEATURED PARTNER**  
Donegal Insurance Group

**CHIEF EXECUTIVE OFFICER**  
Donald H. Nikolaus  
President and CEO

**CORPORATE HEADQUARTERS**  
Marietta, Pennsylvania

**DONEGAL INSURANCE GROUP**  
Donegal Mutual Insurance Company  
Atlantic States Insurance Company  
Southern Insurance Company of Virginia  
Le Mars Insurance Company  
Peninsula Insurance Group  
Sheboygan Falls Insurance Company  
Michigan Insurance Company  
Southern Mutual Insurance Company  
Mountain States Insurance Group

**A.M. BEST RATING**  
A (Excellent)

**WEBSITE**  
[www.donegalgroup.com](http://www.donegalgroup.com)